

MANDATORY BID FORM

Bidders **must** download The Mandatory Bid Form in its entirety (open, save, or print documents(s) on their own computer system), enter pricing where indicated, complete any other required information, sign all appropriate forms, and attach (upload) the completed Mandatory Bid Form to their HlePRO online bid submission.

BID CHECKLIST

THE FOLLOWING ITEM IN THIS TABLE MUST BE ADDRESSED AND THE COMPLETED BID CHECKLIST SHALL BE UPLOADED WITH THE BIDDERS HIEPRO SUBMISSION.

REQUIREMENT DESCRIPTION	ACTION REQUIRED	COMPLETE
Review Notice to Bidders, Page 2	Read and understood	
Bid Requirements, Page 3-5	Read and understood	
Technical Specifications, Pages 6-26	Read and understood	
Special Provisions, Pages 27-28	Read and understood	
Bid Checklist	Complete and attach to HlePRO	
Bid Price List	Complete, sign, and attach to HlePRO*	
Bid Signature Page	Complete, sign, and attach to HlePRO	
Business Classification Statement	Complete, sign, and attach to HlePRO	

* The University is not responsible for any errors in bid calculations or extensions not attributed to a system error.

BID PRICE LIST

The award, if awarded, shall be made to the responsible bidder submitting the **lowest bid for the total amount of each group (GROUPS A – C)**. Bidders are not required to submit a bid for all groups listed in order to be eligible for award. Bidders must bid on all items within each group in order to be considered for award. Awards may be issued to multiple bidders based on the lowest price offered for each group. Bids submitted for each individual item listed shall include all costs associated for that particular line item, to include all labor and equipment costs, shipping transportation and delivery costs (f.o.b. destination), insurance premiums, warranty costs, administrative support costs, expediting fees, and applicable fees and taxes (federal and State). **The total amount for each group entered into HlePRO must be identical to the total amount for each group provided herein.**

GROUP A – AV CORE COMPONENTS

<u>Item</u>	<u>Description</u>	<u>Qty</u>		<u>Unit Price</u>	=	<u>Total Amount</u>
01	6x4 ProDSP Digital Matrix Processor with AEC and Dante, EXTRON DMP 64 Plus C AT, Part No. 60-1823-10, or approved substitution , per the Technical Specifications.	4	X	\$ _____	=	\$ _____

SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

02	10x8 Seamless 4K Scaling Presentation Matrix Switcher, EXTRON DTP CrossPoint 108 4K IPCP Q MA 70, 100 Watt 70 v Mono Amp, AV LAN, LL UI Upgrade, Part No. 60-1381-93A, or approved substitution , per the Technical Specifications.	1	X	\$ _____	=	\$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

03	8x6 Seamless 4K Scaling Presentation Matrix Switcher, EXTRON DTP CrossPoint 86 4K IPCP Q MA 70, 100 Watt, 70 V Mono Power Amplifier, LL UI Upgrade, Part No. 60-1382-93A, or approved substitution , per the Technical Specifications.	5	X	\$ _____	=	\$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

<u>Item</u>	<u>Description</u>	<u>Qty</u>		<u>Unit Price</u>	=	<u>Total Amount</u>
04	DTP Receiver for HDMI, 230 feet, EXTRON DTP HDMI 4K 230 Rx, Part No. 60-1271-13, or approved substitution , per the Technical Specifications.	11	X	\$ _____	=	\$ _____

SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

05	DTP Transmitter for HDMI, 230 feet, EXTRON DTP HDMI 4K 230 Tx, Part No. 60-1271-12, or approved substitution , per the Technical Specifications.	11	X	\$ _____	=	\$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

06	Ultra Flexible Premium High Speed HDMI Cables, EXTRON HDMI Ultra/12, 12' (3.6 m) 4K Premium, Part No. 26-663-12, or approved substitution , per the Technical Specifications.	16	X	\$ _____	=	\$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

07	Ultra Flexible Premium High Speed HDMI Cables, EXTRON HDMI Ultra/3, 3' (90 cm) 4K Ultra Flexible Premium, Part No. 26-663-03, or approved substitution , per the Technical Specifications.	35	X	\$ _____	=	\$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

08	Cable Lacing Bracket, Package of 50, EXTRON LockIt, Part No. 101-020-01, or approved substitution , per the Technical Specifications.	1	X	\$ _____	=	\$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Unit Price</u>	<u>Total Amount</u>
09	Low-Profile Mount Kit for ¼ and ½ Rack Width, Two-Piece Enclosures, EXTRON MBU 125, Part No. 70-077-01, or approved substitution , per the Technical Specifications.	10	X \$ _____	= \$ _____

SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

10	4K HDMI and Audio to USB Scaling Bridge, EXTRON MediaPort 300, Part No. 60-1873-01, or approved substitution , per the Technical Specifications.	12	X \$ _____	= \$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

11	Two Channel Power Amplifiers with Dante and DSP 100 Watts Per Channel at 70 volts, EXTRON NetPA U 1002-70V, Part No. 60-1767-02, or approved substitution , per the Technical Specifications.	1	X \$ _____	= \$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

12	Ceiling Mount Occupancy Sensors, EXTRON OCS 100C, Part No. 60-1664-01, or approved substitution , per the Technical Specifications.	2	X \$ _____	= \$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

13	IPCP Pro xi Quad Core Control Processor, EXTRON PCP Pro 555Q xi, Control Proc., LL UI Upgrade, Part No. 60-1917-01A, or approved substitution , per the Technical Specifications.	1	X \$ _____	= \$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Unit Price</u>	<u>Total Amount</u>
14	Basic Rack False Faceplate Kit, EXTRON RFF 052, Half Rack Width for 1" Enclosures, Part No. 70-972-01, or approved substitution , per the Technical Specifications.	12 X	\$ _____	= \$ _____

SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

15	Basic Rack False Faceplate Kit, EXTRON RFF 102, Half Rack Width for 1U Enclosures, 70-339-01, or approved substitution , per the Technical Specifications.	2 X	\$ _____	= \$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

16	Rack Mount Kit for TLP Pro 1025M, EXTRON RM 6, Part No. 70-1137-12, or approved substitution , per the Technical Specifications.	1 X	\$ _____	= \$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

17	Basic Rack Shelf for 6" Deep Products, EXTRON RSB 126, 1U 6" Deep Basic Rack Shelf, Gray, Part No. 60-604-11, or approved substitution , per the Technical Specifications.	6 X	\$ _____	= \$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

<u>Item</u>	<u>Description</u>	<u>Qty</u>		<u>Unit Price</u>	=	<u>Total Amount</u>
18	Basic Rack Shelf for 9.5" Deep Products, EXTRON RSB 129, 1U 9.5" Deep Basic Rack Shelf, Gray, Part No. 60-604-02, or approved substitution , per the Technical Specifications.	7	X	\$ _____	=	\$ _____

SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

19	Wired and Wireless Presentation Gateway, EXTRON ShareLink Pro 500, Part No. 60-1877-01, or approved substitution , per the Technical Specifications.	1	X	\$ _____	=	\$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

20	14 AWG Speaker Cable, EXTRON SPK14/1000 Non-Plenum 1000' (305 m) spool, Part No. 22-152-03, or approved substitution , per the Technical Specifications.	1	X	\$ _____	=	\$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

21	Serial Control/Audio Cable, Non-Plenum 1000' (305 m) spool, EXTRON STP20/1000, Part No. 22-157-03, or approved substitution , per the Technical Specifications.	1	X	\$ _____	=	\$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

22	Two Input USB 10G Switcher, EXTRON SW2 USB Pro, Part No. 60-1833-01, or approved substitution , per the Technical Specifications.	6	X	\$ _____	=	\$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Unit Price</u>	<u>Total Amount</u>
23	10" Wall Mount Touchlink Pro Touchpanel, Black, Wall Mount, EXTRON TLP Pro 1025M, Part No. 60-1566-02, or approved substitution , per the Technical Specifications.	1 X	\$ _____ =	\$ _____

SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

24	10" Tabletop TouchLink Pro Touchpanel, Black, Tabletop, EXTRON TLP Pro 1025T, Part No. 60-1565-02, or approved substitution , per the Technical Specifications.	6 X	\$ _____ =	\$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

25	SuperSpeed 5Gbps USB-A 3.2 Optical Extension Cables, 65' (19.8 m), Plenum, EXTRON USBA Pro P/65, Part No. 26-728-65, or approved substitution , per the Technical Specifications.	1 X	\$ _____ =	\$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

26	USB-C 8K/30 video Optical Cables with USB 2.0 Data and 60 W Power Delivery, 30' (9.1 m), EXTRON, USBC Pro 8K/30, Part No. 26-748-30, or approved substitution , per the Technical Specifications.	1 X	\$ _____ =	\$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Unit Price</u>	<u>Total Amount</u>
27	SuperSpeed 5Gbps USB-C 3.2 Optical Cables with 4K/30 Video and 60 W Power Delivery, 12' (3.6 m), EXTRON USBC Pro/12, Part No. 26-741-12, or approved substitution , per the Technical Specifications.	5	X \$ _____	= \$ _____

SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

28	SuperSpeed 5Gbps USB-C 3.2 Optical Cables with 4K/30 Video and 60 W Power Delivery, 30' (9.1 m), EXTRON USBC Pro/30, Part No. 26-741-30, or approved substitution , per the Technical Specifications.	1	X \$ _____	= \$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

29	USB-C to USB-A Cable, 6' (1.8 m), EXTRON USBC-A/6, Part No. 26-723-06, or approved substitution , per the Technical Specifications.	6	X \$ _____	= \$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

30	SuperSpeed 5Gbps USB-C Cable, 6' (1.8 m), EXTRON USBC/6, Part No. 26-715-06, or approved substitution , per the Technical Specifications.	12	X \$ _____	= \$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Unit Price</u>	<u>Total Amount</u>
31	Shielded RJ-45 Coupler for Extron XTP DTP 24 Twisted Pair Cables, Package of 10, EXTRON, XTP DTP 24 Coupler, Part No. 101-022-02, or approved substitution , per the Technical Specifications.	1 X	\$ _____ =	\$ _____

SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

32	Shielded RJ-45 Punch Down Jack Kit for Extron XTP DTP Shielded Twisted Pair Cables, Package of 10, EXTRON, XTP DTP 24 Jack, Part No. 101-023-01, or approved substitution , per the Technical Specifications.	1 X	\$ _____ =	\$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

33	Shielded RJ-45 Plug Kit for Extron XTP DTP 24 Shielded Twisted Pair Cable, Package of 10, EXTRON, Extron XTP DTP 24 Plug, Part No. 101-005-02, or approved substitution , per the Technical Specifications.	10 X	\$ _____ =	\$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

34	Shielded Twisted Pair Cable for XTP Systems and DTP Systems, Non-Plenum 1000' (305 m) spool, EXTRON, XTP DTP 24/1000, Part No. 22-236-03, or approved substitution , per the Technical Specifications.	2 X	\$ _____ =	\$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Unit Price</u>	<u>Total Amount</u>
35	Precision-Terminated Shielded Twisted Pair Cables for XTP Systems and DTP Systems, 12' (3.6 m), EXTRON, XTP DTP 24/12, Part No. 26-702-12, or approved substitution , per the Technical Specifications.	5	X \$ _____	= \$ _____

SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

36	Precision-Terminated Shielded Twisted Pair Cables for XTP Systems and DTP Systems, 3' (90 cm), EXTRON XTP DTP 24/3, Part No. 26-702-03, or approved substitution , per the Technical Specifications.	24	X \$ _____	= \$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

37	EXTRON, XTP II CROSSPOINT SYSTEM, Model No. 60-1545-009152, comprised of the following components: Qty (1) EXTRON, XTP II CrossPoint 1600 Frame with RPS, Part No. 60-1545-11; Qty (2) EXTRON, XTP CP 4i 4K, Part No. 70-940-31; Qty (2) EXTRON, XTP Matrix Blank Plate, Part No. 70-939-01; Qty (3) EXTRON, XTP CP 4o 4K, Part No. 70-943-31; Qty (1) EXTRON, XTP CP 4o SA, Part No. 70-944-01; Qty (6) EXTRON, XTP T HD 4K, Part No. 60-1524-12; Qty (4) EXTRON, XTP R HD 4K, Part No. 60-1524-13, or approved substitution , per the Technical Specifications.	1	X \$ _____	= \$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

<u>Item</u>	<u>Description</u>	<u>Qty</u>		<u>Unit Price</u>	=	<u>Total Amount</u>
38	4K HDMI Receiver, EXTRON XTP R HD 4K, XTP Receiver for HDMI, 60-1524-13, or approved substitution , per the Technical Specifications.	6	X	\$ _____	=	\$ _____

SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

39	4K HDMI Twisted Pair Transmitter, EXTRON, XTP T HD 4K, Part No. 60-1524-12, or approved substitution , per the Technical Specifications.	4	X	\$ _____	=	\$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

40	4K HDMI Twisted Pair Transmitter, Decorator-Style Wallplate, Black, EXTRON, XTP T HWP 101 4K, Part No. 60-1611-12, or approved substitution , per the Technical Specifications.	2	X	\$ _____	=	\$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

41	Mounting Kit for PS Series Power Supplies, 10 mounting clips and accessories, EXTRON, ZipClip 100, Part No. 101-002-01, or approved substitution , per the Technical Specifications.	5	X	\$ _____	=	\$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

TOTAL AMOUNT OF GROUP A (Item No. 1 - 41) \$ _____

Prices shall be f.o.b. destination, including all labor and equipment costs, shipping, transportation and delivery charges to F.O.B. destination, insurance premiums, warranty costs, administrative support costs, expediting fees and all applicable fees and taxes.

GROUP B – LED DISPLAY AND CONFERENCING CAMERA

Item	Description	Qty	Unit Price	Total Amount
42	4K Dual-Lens PTZ Conferencing Camera with AI Technology, AVer, CAM550, Model No. COMCAM550, or approved substitution , per the Technical Specifications.	12	\$ _____	\$ _____

SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

43	86"- Class 4K UHD Commercial IPS LED Display, NEC, Model No. C861Q, or approved substitution , per the Technical Specifications.	7	X \$ _____	= \$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

44	50" Class HDR 4K UHD Commercial LED Display, NEC, Model No. MultiSync ME501, or approved substitution , per the Technical Specifications.	4	X \$ _____	= \$ _____
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SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

TOTAL AMOUNT OF GROUP B (Item No. 42 - 44) \$ _____

Prices shall be f.o.b. destination, including all labor and equipment costs, shipping, transportation and delivery charges to F.O.B. destination, insurance premiums, warranty costs, administrative support costs, expediting fees and all applicable fees and taxes.

GROUP C – MICROPHONE

Item	Description	Qty	Unit Price	Total Amount
45	24" Ceiling Array Microphone – White, Shure, Model No. MXA920, or approved substitution , per the Technical Specifications.	8	\$_____	\$_____

SUBSTITUTIONS TO BE APPROVED IN ADVANCE

Manufacturer and Model No. Offered:

TOTAL AMOUNT OF GROUP C (Item No. 45) \$_____

Prices shall be f.o.b. destination, including all labor and equipment costs, shipping, transportation and delivery charges to F.O.B. destination, insurance premiums, warranty costs, administrative support costs, expediting fees and all applicable fees and taxes.

Bidders shall bid on all items within each group to be eligible for award for that particular group of items.

(IF BY INDIVIDUAL)

	NAME (Signature)	TYPED NAME
	D.B.A.	
FEDERAL TAXPAYER IDENTIFICATION NUMBER	ADDRESS	
	CITY	STATE ZIP CODE
EMAIL ADDRESS	TELEPHONE NUMBER	FAX NUMBER

(IF BY PARTNERSHIP)

	OFFICIAL/LEGAL NAME OF FIRM	
FEDERAL TAXPAYER IDENTIFICATION NUMBER	NAME (Signature)	TYPED NAME
	PARTNER	
EMAIL ADDRESS	ADDRESS	
	CITY	STATE ZIP CODE
	TELEPHONE NUMBER	FAX NUMBER

(IF BY CORPORATION)

	OFFICIAL/LEGAL NAME OF COMPANY	
FEDERAL TAXPAYER IDENTIFICATION NUMBER	*OFFICER (Signature)	TYPED NAME
	TITLE	
EMAIL ADDRESS	ADDRESS OF COMPANY	
	CITY	STATE ZIP CODE
	TELEPHONE NUMBER	FAX NUMBER

(SEAL)

IF LICENSED OR INCORPORATED TO DO BUSINESS WITHIN THE STATE OF HAWAII AND SUBJECT TO THE PROVISIONS OF THE HAWAII GENERAL EXCISE TAX LAWS, INDICATE GENERAL EXCISE TAX LICENSE NUMBER

_____.

**For Corporations include evidence of the authority of this officer to submit a bid on behalf of the corporation, giving also, the address and names and addresses of the other officers.*

NOTE: FILL IN ALL BLANK SPACES WITH INFORMATION ASKED FOR OR BID MAY BE INVALIDATED.

BUSINESS CLASSIFICATION CERTIFICATION STATEMENT

CONTRACTORS: Please complete the information below. Terms used are taken from the U.S. Small Business Administration (SBA) Rules and Regulations (<https://www.sba.gov/>) and the U.S. Code of Federal Regulations (CFR). The term “controlled” refers to the management and daily operation of the business concern.

The company identified below (check all that apply):

- 1. _____ **IS NOT** a small business concern as defined in the regulations
(If you checked here, STOP. GO TO CERTIFICATION BELOW.)
- _____ **IS a small business concern**, defined as one that is independently owned and operated, is organized for profit, is not dominant in its field, meets the SBA size standard eligibility (see reverse side of this form for examples of size standards), is registered and has its status represented in the U.S. Government’s System for Award Management (SAM) database. See <http://www.sba.gov/content/what-sbas-definition-small-business-concern>.
- 2. _____ IS a **small disadvantaged business concern** of which at least 51% is unconditionally and directly owned and controlled by one or more socially disadvantaged and economically disadvantaged persons who are U.S. citizens. See 13 CFR 124.105 for exceptions.
- 3. _____ IS a **women-owned small business concern** of which at least 51% is unconditionally and directly owned and controlled by one or more women who are U.S. citizens. See 13 CFR 127.
- 4. _____ IS a **HUBZone small business concern** that meets the certification eligibility requirements set by the U.S. SBA. See 13 CFR 126.
- 5. _____ IS a **veteran-owned small business concern** of which at least at least 51% is unconditionally and directly owned by one or more veterans or service-disabled veterans. See 38 CFR 74.
- 6. _____ IS a **service-disabled veteran-owned small business concern** of which at least 51% is unconditionally and directly owned by one or more service-disabled veterans. In the case of any publicly owned business, not less than 51% of the stock of which is owned by one or more service-disabled veterans. The management and daily business operations of which are controlled by one or more service-disabled veterans, or in the case of a veteran with a permanent and severe disability, a spouse or permanent caregiver of such veteran. See 13 CFR 125.11 et al.

CERTIFICATION

I hereby certify the information supplied herein to be true and correct. (Any misrepresentation shall be subject to the provisions stated in item B on the next page.)

Company Name: _____

Signature of Company Officer

Company Address: _____

Print Name: _____

Title: _____

Date: _____

Type of Goods/Services: _____

North American Industry Classification System (NAICS) Code: _____

- A. A small business concern is one that is independently owned and operated, is organized for profit, is not dominant in its field, has a place of business in the U.S., and operates primarily within the U.S. or makes a significant contribution to the U.S. economy. Size standard eligibility is based on the average number of employees for the preceding 12 months or on sales volume averaged over a 3-year period. See 13 CFR 121.201 for size standards identified by NAICS codes. The size standards for a few industries are shown below and are subject to change at any time.
1. SPECIALTY TRADE CONTRACTORS – “Small” if average annual receipts for preceding 3 years do not exceed \$15 million.
 2. CONSTRUCTION, GENERAL CONTRACTORS – “Small” if average annual receipts for preceding 3 years do not exceed \$36.5 million.
 3. MANUFACTURING – “Small” if 500 employees or less, except for some specific products which will increase the complement of employees to 750 or 1,000.
 4. TRANSPORTATION – “Small” if average annual receipts for preceding 3 years do not exceed the amount shown for specific services.
\$27.5 million – general freight trucking, local.
 5. WHOLESALE TRADE, DURABLE AND NON-DURABLE GOODS – “Small” if 100 employees or less.
 6. RETAIL TRADE – “Small” if average annual receipts for preceding 3 years do not exceed the amount shown for specific products.
\$7.5 million – hardware stores.
 7. SERVICES – “Small” if average annual receipts for preceding 3 years do not exceed the amount shown for specific services:
 - a) \$27.5 million – computer systems design services, custom computer programming services
\$20.5 million – security guards and patrol services
 - b) \$18 million – janitorial services
 - c) \$38.5 million – passenger car rental
 - d) \$32.5 million – office machinery and equipment rental & leasing
 - e) \$7.5 million – general automotive repair

Annual receipts of a concern which has been in business for less than 3 complete fiscal years means the total receipts for the period the concern has been in business divided by the number of weeks in business, multiplied by 52. See 13 CFR 121.104.

- B. Notice. Under 15 U.S.C. 645(d), any person who misrepresents a firm’s status as a small business concern, a qualified HUBZone small business concern, a small business concern owned and controlled by socially and economically disadvantaged individuals, or a small business concern owned and controlled by women in order to obtain a contract to be awarded under the preference programs established pursuant to 15 U.S.C. sections 637(a), 637(d), 638, 644, or 657(a), shall:
1. Be punished by imposition of fine, imprisonment, or both;
 2. Be subject to administrative remedies including suspension and debarment; and
 3. Be ineligible for participation in a program conducted under the authority of the Small Business Investment Act of 1958.